# WORLD **BEST** wireless Solution Provider

As an explorer and leader in this ubiquitous era's communication networking industry, we aim to make our services faster and better in quality and provide a secure pillar in the communication market by utilizing our current technical competence in developing equipment, resources, and environment for the future technology.



# QUBICOM INTRODUCTION

2024. 1Q

**QUBICOM Inc.** 



# AGENDA

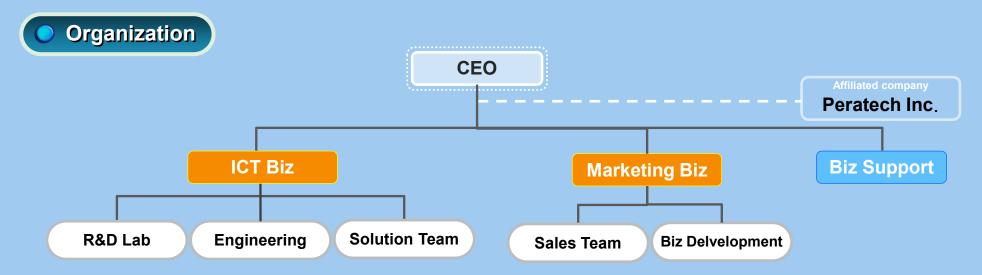
1	Overview
2	Main business
3	Products & Solutions
4	R&D
5	Core competencies

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#### 1. Overview



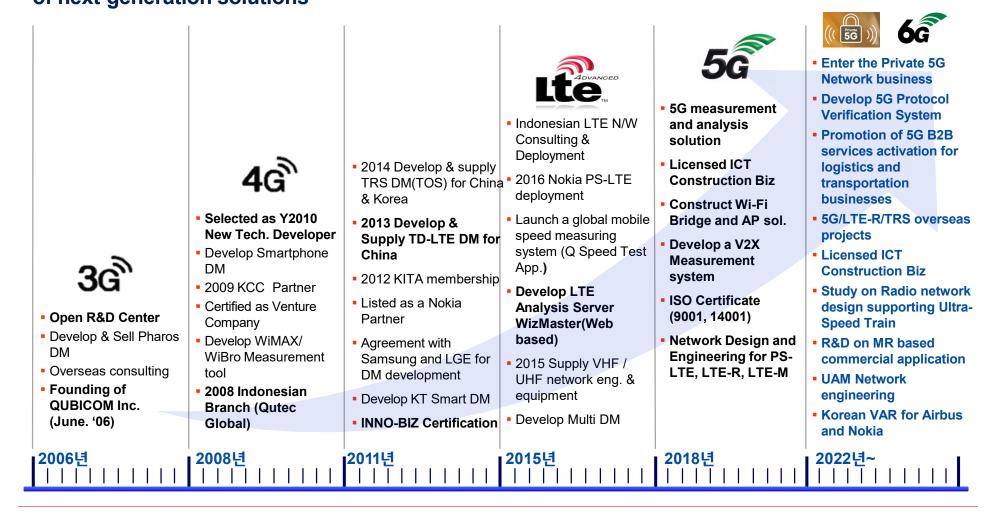




#### **Company History**

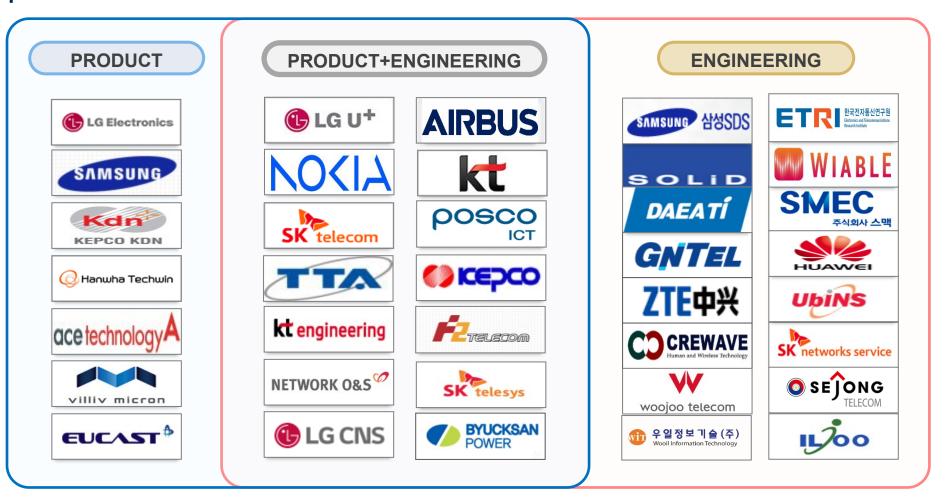


The accumulation of Telecommunications technology capabilities from 2G to 6G and the **development** of next-generation solutions



#### **Major Customers**

QUBICOM is providing solutions for **Design**, **Construction**, **Commissioning**, **Testing** and **Quality Improvement** of **Fixed** and **Wireless networks** 



#### 2. Business Areas



#### To create a synergy effect

#### 3 business fields organized in a related way

#### **Design & Optimization**

- Cell Planning
- RF Design
- RF Optimization
- PS-LTE, LTE-R, LTE-M
- 5G/ Private 5G
- TRS(TETRA)

#### **Network Deployment**

- Deploy Server & Switch
- BS construction
- M/W, PTP installation

Network Measurement equipment



Engineering and Consulting



ICT Solution and Products

#### **Wireless Measurement**

- RF Network Quality and analysis Tool
- SPOT, QSpeedTest (Android App.)
- 5G Network Interoperability Test System
- FALCON
- P5G Network Monitoring System
  - P5G-AMS(Automated Test Device)
- TRS Quality Measurement Equipment
- TOS

#### **ICT Solution & Products**

- IoT module with sensors
- Terminal simulator
- Automated Test Solutions
- NMS/EMS for TRS
- LBS Solutions
- Development of Nokia equipment SW
- MR(Mixed Reality) Application

#### **Network Maintenance**

- BS maintenance
- Antenna & Cable maintenance

#### 3. Products & Solutions



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#### **RF Measurement & Analysis solution**

To develop and supply **measurement and analysis solutions** for **5G**, **LTE**, **WCDMA**, **WiFi** and **TETRA** both domestically and internationally

Item	Features	Sample Image	Reference
Android application for RF KPI measurement SPOT	<ul> <li>Portable equipment for indoor, subway, hiking</li> <li>LTE, WCDMA, CDMA, GSM, WiFi support</li> <li>Automated measuring for Voice and FTP</li> <li>Analysis function</li> </ul>	SPOI	<ul><li>KT, LGU+</li><li>Verizon, CC</li><li>China Telecom</li><li>Taiwan, Japan</li></ul>
Automated test for automotive telematics modem  SLB	<ul> <li>Remote automated measurement</li> <li>Simultaneous testing of up to 6 units</li> <li>Automated data collection and analysis support</li> </ul>	0000000 ·	<ul><li>LGE</li><li>Indonesia</li></ul>
Android application for wireless data throughput measurement QSpeed Pro	<ul> <li>Display of network information and transmission of collected data to Server</li> <li>Measurement to save idle data at 5 sec intervals</li> <li>Network monitoring and abnormal case alert</li> </ul>	Quantitative of the second sec	Google playstore
TETRA(TRS) Network KPI measurement	<ul> <li>Portable equipment suitable for mountainous and maritime measurements</li> <li>User friendly UI</li> <li>Google Map and location information support</li> </ul>		<ul><li>Chinese Railway</li><li>KDN</li><li>Airbus</li><li>MTZ, UBTZ</li></ul>
5G Protocol compliance test	<ul> <li>RRC, NAS Message Parameter compliance test</li> <li>Script based Test Plan and functional tests support</li> <li>Post Processing analysis and Report</li> </ul>	TOODS AND NAME OF THE PARTY OF	• TTA

#### ▶ Key product in development

"Automated Monitoring System(AMS) and Mixed Reality(MR) content to manage the quality of the P5G"

■ Unmanned monitoring and MR content

#### AMS for P5G

#### ■ P5G-AMS UE

 24/7 unmanned monitoring of wireless environment and quality, conducting high-speed, ultra-low-latency tests, and wireless quality assessments

#### ■ P5G-AMS Server

- Managing the status, test cycles, and collected data of AMS, and integrating with a management server to provide control functions to administrators.
- In case of an issue with the wireless quality, automatic notifications are sent to on-site workers for verification

#### MR content

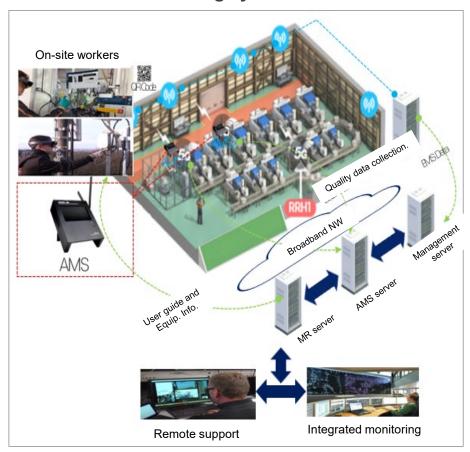
#### MR server

 Managing MR information for BS and integrating with a management server to provide a information to on-site workers.

#### ■ MR content

- Developing MR content for P5G network and its entity
- Development of an integrated management server

#### ■ Unmanned monitoring system for P5G network

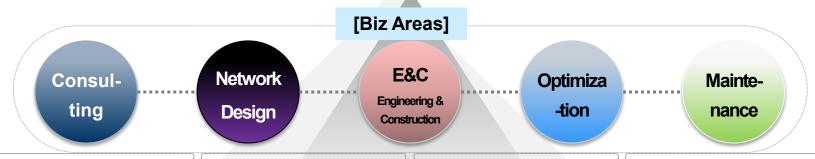


#### Engineering & Consulting

Qubicom is a Specialist in RF network design, Construction, Optimization and OA&M.

With experiences from 20 mobile operators in 12 countries

#### Provide Total Engineering Services from Consulting to Maintenance



- Network Design
- Optimization Consulting
- Maintenance Consulting
- Technical Training

- Dimensioning
- Cell Planning
- Site Survey
- Simulation

- Single Site Verification
- KPI optimization
- Cluster optimization
- Drive test and Analysis
- KPI maintenance
- Performace Improvement
- OMC Report
- Log collection & analysis

#### [Competitiveness]

#### **Experiences & Expertise**

- Cases in domestic and abroad optimization
- Network design & Optimization for 5G, LTE, WCDMA, GSM, CDMA, Wi-Fi, TRS, MW & UHF/VHF
- Private 5G network engineering

#### **Professional Service**

- Top-notch experts who have various engineering experience
- Quick Troubleshooting by establishing a close cooperation with vendors

#### **Technical Support**

- Establishing an enterprise-wide support system by experts in each field
- Solving problems and performing optimal tasks with the support of its own R&D Labs.

#### Desing & Optimization

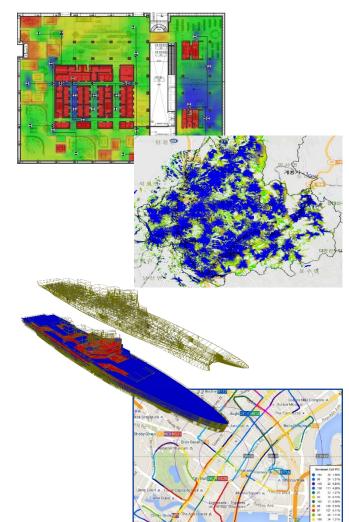
Engineering for various systems: 5G, Private 5G, Private LTE, LTE, WCDMA, WiBro, CDMA, GSM, Wi-Fi and TRS/UHF

#### Designing RF networks in Korea and abroad

- LTR-R: Proposal and Implementation design for Korean KTX, railway, subway
  - Study on RF networks simulation to support 420Km/h high-speed
- LTR-M: Cell Planning for maritime wireless network
- PS-LTE: Proposal design of Korean PS-LTE network
- In-building: Korea, the United States, the Philippines, India, Sri Lanka
- Out-door: Korea, Japan, Hong Kong, Australia, Bangladesh, Indonesia
- TRS/UHF: Samsung SDS, Techwin, Airbus, Mongolia Railway(MTZ)
- Vessel: Cell Planning LTE & BLE for navy smart-ship project
- Private 5G Network Design: LG, KT, HMC, Sejong Telecom, Yes24 and so on.

#### Measurement and Optimization of Mobile Networks

- Network Optimization in 12 foreign countries: India, Colombia, China, Hong Kong, Sri Lanka, Singapore, Thailand, Bangladesh, Philippines, Jordan, Indonesia, Mongolia
- Government-hosted Korea Communications Commission (KCC) Measurement
- Nokia 5G, LTE commissioning / BMT, Maintenance and Optimization
- Quality measurement and analysis of KT networks(WCDMA/ WiBro/ Wi-Fi, LTE)
- Optimization of Ericsson's equipment for WCDMA HSPA+ and LTE
- Seoul Drive Test: Monolith Tech. (US)



LTE-R, LTE-M

WCDMA/ GSM

TRS/UHF

#### **▶** Construction & Consulting references

#### Multiple Venders & Various Networks Engineering

- Venders: Nokia, Samsung, Ericsson, Huawei, ZTE & Airbus D&S
- Nokia: Indonesia, Korea (SKT, KT, LGU+)
- · Samsung: Indonesia, Malaysia, India
- Huawei: Sri Lanka, Singapore, Indonesia, Philippines, Bangladesh
- · ZTE: Hong Kong, Indonesia
- · Airbus: Korea (KEPCO, KDN, KCTC, KTP), Mongolia

#### Engineering and Construction for BS, Wi-Fi and M/W

- · Replace and relocation of Nokia 5G & LTE BS equipment
- Private 5G engineering and implementation: Sejong Telecom, LGE, KT, LGCNS
- Huawei LTE & WCDMA BS equipment, M/W construction
- ZTE LTE & WCDMA BS equipment
- KT PTP Wireless Bridge installation
- Airbus TETRA TRS for Mongolia railway, Subic Shipyard in the Philippines

#### Engineering consulting

- · Senegalese government network consulting.
- Broadband Network and Demonstration Center Establishment: Indonesia, Vietnam

Vendor & Technology

Vendor

As a best partner of major equipment manufacturers (vendors), securing extensive experience in P5G, 5G, LTE and TRS projects, both domestically and internationally and best skillsets for network construction and maintenance.

#### **≥** 4G **>** 5G **>** 6G Projects

Experience and Expertise accumulated in LTE and 5G have evolved into specialized engineering for P5G and 6G

#### 1 LTE References



#### **D** Korea

- Nokia : LTE Deployment/ Installation & Optimization
- Ericsson : LTE Quality Measurement & Analysis
- KT : LTE Tool Development, Measurement & Analysis
- LGU+: Development App Quality Measurement Solution
- LGE: Development of Automobile Quality Measurement
- Etron: UE conformity test and Network Quality analysis for LTE-M

#### Overseas

- Samsung Electronics: RJIO TD-LTE optimization
- Nokia: Smartfren LTE End-to-End Project (turnkey)
- LTE In-building Network Design: the Philippines
- Columbia Movistar: LTE network optimization

#### 2 Private LTE References

- PS-LTE project proposal design
- LTE-M project proposal design and optimization
- LTE-R project proposal design and implementation design
- LTE for Nuclear power plant construction and measurement

#### 3 5G References



- Nokia 5G Implementation and Commission
- Nokia 5G KPI measurement, analysis and optimization(NPO)
- Nokia 5G operation and maintenance
- Nokia 5G Network equipment test(FAT)
- Nokia equipment SW development verification test(DVT)

#### 4 Private 5G References

- LGE Private 5G PoC network implementation
- Sejong Telecom Private 5G Testbed implementation
- Government Complex Sejong e-UM 5G implementation
- Navy 2nd Fleet e-UM 5G implementation
- KAI e-UM 5GT implementation
- HMC Private 5G Testbed implementation and PoC by HMC R&D
- AGV/AMR for Automated Logistics Center using Private 5G

ETRI 6G(0,1THz): Radio measurement and DB collection

#### **ICT Solutions and Products**

"Based on various network experiences and accumulated knowledges,

#### To provide ICT Solutions and Products"

Biz Area	loT	NW Management	Automation	LBS
Task	<ul> <li>BT module H/W and S/W development</li> <li>Module development w/ BLE and sensors</li> </ul>	<ul><li>TETRA NMS development</li><li>PS Network measuring module development</li></ul>	<ul> <li>Automated test of mobile comm. equipment</li> <li>HMC Telematics terminal simulator</li> <li>BCM automated test</li> </ul>	<ul> <li>UE location info. solution</li> <li>Data communication equip. for train operator</li> <li>High-gain Rooftop antenna</li> <li>TLDS solution</li> </ul>
Customer	kt	대한민국 국방부 Ministry of National Defense		한진중공업 HANJIN HEAVY INDUSTRIES & CONSTRUCTION
Customer	성남산업진흥재단 SNVENTURE.NET	한진중공업 HANJIN HEAVY INDUSTRIES & CONSTRUCTION	POSCO ICT  CAN CANSyste Automotive Test & Measurement Sy	

#### **Smart Wireless Communication**



App. & IoT based H/W, S/W development Total platform development and Task performance

#### **D** ICT products

# "Supplying main equipment, accessories and engineering tools through collaboration with key partners in each field"

Category	Description	Partners
Private 5G/ LTE	Enterprise-specific network solutions	VOCIA ENCYZI
TETRA(TRS)	<ul><li>TETRA system, Terminal, Smart PTT</li><li>Airbus official Korean distributor</li></ul>	AIRBUS
P2P/ WiFi	<ul> <li>Wireless backhaul and WiFi equipment for easy installation and maintain</li> </ul>	© Cambium™ Networks WIZNOVA
Power system	<ul> <li>Rectifier, Battery and parts for LTE and 5G equipment</li> </ul>	SELTA SELTEK POWER SOLUTIONS
Antenna & optical terminal	Auxiliary equipment for mobile network	ace technology A SOLUTIONS
Accessories	<ul> <li>RF cables, Distributors, Adaptors, Arrestors, Connectors, Attenuators, Filters for LTE/5G</li> </ul>	상신정보통신 Solution
Engineering Tool	<ul> <li>Network Design and Quality Measurement tools</li> </ul>	Infovista BiBwave (PCTEL

## 4. Research & Development

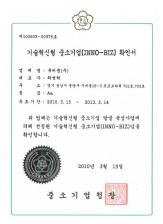


#### "10 Government Projects, 3 IPRs and continuous investment for R&D"

#### **▶** Implementation of 10 government tasks

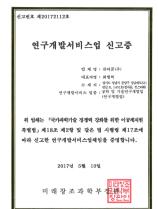
Main Org.	Description	Period
<b>SNIP</b> 성남산업진흥재단	Pharos RmDM development	2009.3~ 2009.12
중소기업청	Digital Broadcast repeater Cell Planning Analyzer development	2010.4~ 2012.3
중소기업청	Smart Phone and Android OS network quality measurement S/W development	2010.6~ 2011.5
mke 지식경제부	LTE(LTE-Adv) Smart Phone Multi DM and Web based RRC Analysis System development	2013.7~ 2015.6
銄 성남산업진흥원	IoT Total Fishing Service Application	2016.7~ 2016.12
銄 성남산업진흥원	Development of automation analysis system for mobile communication (LTE /5G) using Machine Learning	2017.9~ 2018.10
중소벤처기업부 Ministry of SMEs and Startups	Automobile modem measurement and Big Data Analysis System using Machine Learning	2017.6~ 2019.6
과학기술정보통신부 Ministry of Science and ICT	Development of Verification Technology for High-Speed, Low-Latency, and Super-Connection Support for 5G	2018.7~ 2020.12
중소벤처기업부 Ministry of SMEs and Startups	MR based co-work system development for Unmanned monitoring equipment to implement P5G network	2022.4~ 2024.3
NIA 한국지능정보사회진흥원	Promotion of 5G B2B services activation for logistics and transportation biz to adopt AGV/AMR using P5G	2023.7~ 2023.12

#### **▶** R&D Center, Venture company





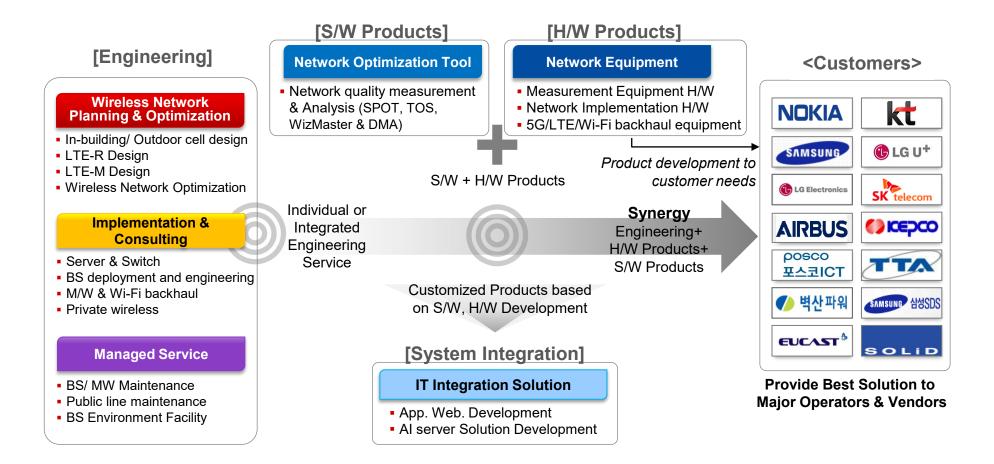




## 5. Core competencies

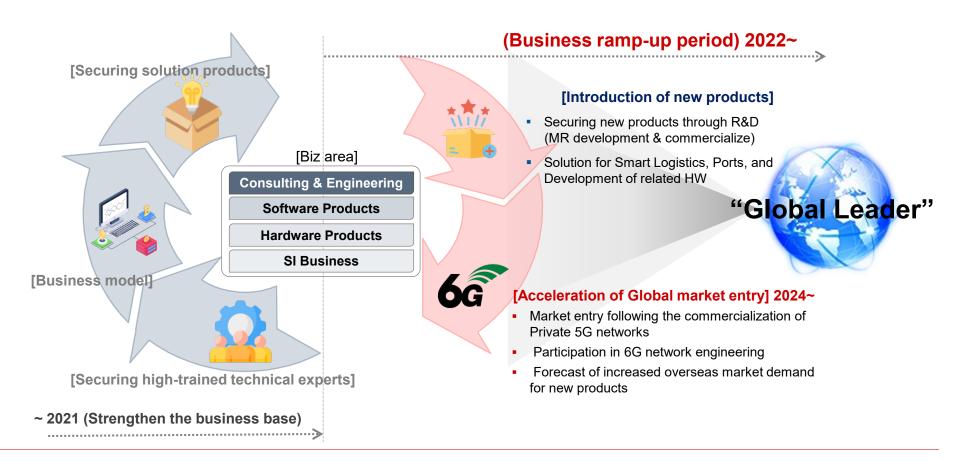


# Establish a portfolio of Fixed and Wireless ICT business→ To provide the best integrated solution to Customers



#### **▶** Vision 2024\_Global Leader in ICT

"Expanding into the world's leading network solution company"



# Need More Info?

